



INDUSTRY NEWS

FlaSEIA Visits Senators and Representatives in Tallahassee

On Thursday, April 3, 2008, FlaSEIA Executive Director Bruce Kershner, Assistant Executive Director Julie Kershner and board members visited senators and representatives throughout Florida. Topics discussed with the legislators included solar energy as an important economic development tool for Florida, creation of jobs through solar, citizens support by investing in solar energy, building a solar energy base, the solar rebate program's success and benefits of this program to the economy and environment.

FlaSEIA met with Townsend Frasier, Deputy Chief of Staff for Governor Charlie Crist; Majority Leader Adam Hasner; Senator Burt Saunders; Senator Lisa Carlton; Senator J.D. Alexander; Senator Mike Bennett; Matt Hinton, Senator Paula Dockery's Legislative Assistant; Zachary Burch, Representative Paige Kreegal's Aide; Representative Franklin Sands and Representative Stan Mayfield. We also had a meeting with the Energy Office in which DEP's Deputy Secretary of Regulatory



Programs and Energy Mimi Drew and Manager and Policy Advisor of Solar and Wind Programs Matt Stamatoff were in attendance.

FlaSEIA thanks the following Board of Directors who attended the board meeting and/or walked the halls: Dave Bessett, Jeff Curry, Dillon Daniels, Pete DeNapoli, Victor Eyal, Bill Gallaher, Steve Gorman, Tom Harriman, Colleen Kettles and Chris Maingot. We also would like to thank the following FlaSEIA members who attended the board meeting and/or walked the halls of the Capitol: Cecilia Aguillon, Chris Meier, Troy Millar, Linda Tozer, Mike Troutner and Wayne Wallace. We hope to see you and other members of FlaSEIA next year in Tallahassee.

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Message:

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VICTOR EYAL
FLASEIA PRESIDENT

Dear Friends:

It's such an exciting time to be in the solar industry! At a time when rising gas and oil prices scream from front page headlines daily wreaking havoc on most product and service industries, we have nothing but opportunity all around us. We are finally embarking on the long-awaited day when solar would become a household word in the USA.

Just as the solar industry grows, so does the FlaSEIA membership! We now proudly boast 100 plus members which was a goal that the FlaSEIA Board set at the beginning of my term. This growth reflects the growing interest in solar among Florida businesses and citizens who have a natural viable stake in maintaining this great state's natural resources through clean energy.

The extensive activities of the Board of Directors, especially the legislative activities, create the need for all of us to be very involved. As your President, I have spent a substantial amount of time on your behalf. Regretfully, I recognize this amount of time is not enough to meet all of our important goals and commitments. FlaSEIA's President should be spending a great deal more time on legislative issues, membership relations and maintaining the unity of our great organization. I sincerely regret that I cannot find the additional time to make all of this happen. Therefore, I feel it is in all of our best interest that I step aside and return the gavel to the FlaSEIA Board of Directors.

Please allow me to take this

opportunity to thank you for the trust that you bestowed in me by electing me as your President for the third time. More importantly, I would like to thank all FlaSEIA Board of Directors that work so diligently on behalf of our membership: Chris Maingot, Bill Gallagher, David Bessette, Bob Zrallack, Steve Gorman, Tom Harriman, Dillon Daniels, Charlie Cromer, Pete DeNapoli, and last but not least Colleen Kettles, as well as FlaSEIA members Wayne Wallace and Ben Bentley. You are a wonderful group of people. Your dedication, commitment of time and resources to the solar industry are remarkable and certainly make the difference. Also, I would like to extend a special note of appreciation to Bruce and Julie Kershner for a job well done in Tallahassee, taking care of the daily routine chores and in organizing FlaSEIA's many events and meetings. It is an honor to be associated with such a team of professionals, and I look forward to my continued role as a member of the Board of Directors.

FlaSEIA has always worked to represent our diverse membership professionally, fairly and without bias. Although there are some current issues that are a challenge to the unity of our industry, it is my sincere hope that we can come together in the spirit of cooperation and compromise so that we can ALL move together toward a brighter tomorrow.

Sincerely,

Victor Eyal
President

2007/2008 EXECUTIVE COMMITTEE & BOARD OF DIRECTORS

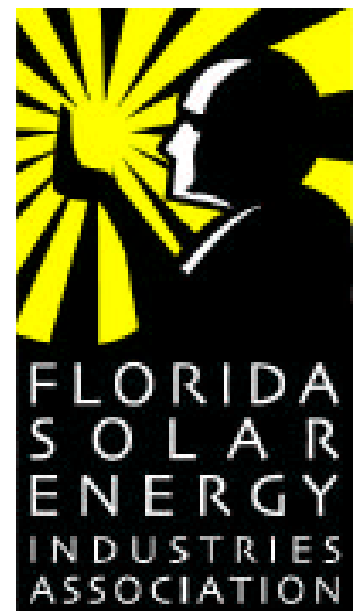
	2007 – 2009	2006 – 2008
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IMMEDIATE PAST PRESIDENT Tom Harriman Harrimans, Inc.	Chris Maingot Superior Solar Systems, Inc.	Bob Zrallack Solar Energy Systems

SOLAR POWER CONFERENCE & EXPO 2008

Solar Power Conference & Expo 2008, October 13–16, San Diego Convention Center. Top vendors presenting the state-of-the-art in solar energy technologies and services; 60+ conference sessions and workshops; world-renowned CEO Panel plenary session; extensive exhibits and industry networking opportunities including manufacturers, project developers and contractors, electric utilities, and large buyers such as big box stores. Solar Power 2008 will encompass the full range of solar energy technologies, including photovoltaics, concentrating photovoltaics, concentrating solar power, and solar hot water and space heating and cooling. Last year’s event sold out in advance, so



organizers encourage early registration. For more information, please visit: www.SolarPowerConference.com.



Industry News is the official newsletter of the Florida Solar Energy Industries Association (FlaSEIA), a nonprofit, professional association of companies involved in the solar and energy conservation industries. *Industry News* is published four times per year and distributed to all member companies of FlaSEIA and a broad range of other interested parties.

GOVERNOR CRIST SIGNS \$66 BILLION BALANCE BUDGET, VETOES \$251.1 MILLION

On June 11, Governor Charlie Crist today signed the \$66 billion 2008–09 budget, funding essential state services at meaningful levels, protecting the most vulnerable, keeping citizens and visitors safe, and providing for continued learning gains of Florida’s students. The 2008–09 General Appropriations Act funds the critical needs of the state, without burdening the citizens of Florida with a tax increase in these difficult times.

“Historic economic times such as these demand leadership, commitment and fortitude to make tough choices,” Governor Crist said. “I commend Senate President Ken Pruitt, House Speaker Marco Rubio and the members of the Legislature for their strength, wisdom and sound judgment in considering the needs of Floridians and our state.”

At a time when other states relied on tax increases and releasing prisoners early, Florida was able to develop a responsible budget by using a combination of spending reductions and tapping reserves. Florida also continues to focus on economic recovery and growth,

with a substantial commitment to creating jobs, promoting tourism and providing economic incentives.

Services to Florida’s most vulnerable citizens will be sustained by using a limited amount of state reserves. Funding is provided for programs that benefit the children of Florida, including enrolling an additional 38,000 children in KidCare, enhancing child protection by increasing the number of adoptions and creation of children’s zones to provide a comprehensive prevention strategy to children living in high-risk neighborhoods. Funding is provided to maintain and repair existing senior centers and county health departments. Citizens can rest assured that prisoners will continue to serve a minimum of 85 percent of their prison sentences as funding is provided for an additional 10,000 prison beds.

“Together we have faced many challenges, and together we must address the challenges before us



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now,” Governor Crist said. “I stand firm in my vision to expand Florida’s economy and believe that as we take steps to implement these changes, our successes will begin to bear fruit.”

Highlights of the 2008–09 budget as it relates to Environment and Energy are as follows:

Environment

- \$78.5 million for green energy, including \$50 million for the Florida Energy Systems Consortium to provide research for efficient energy with an emphasis on innovative and alternative energy; \$8.5 million for the Florida Gulf Coast University Solar Field; \$8 million in matching grants for demonstration, commercialization, and research and development relating to bioenergy; \$7 million for research and development grants and technology demonstration grants; \$5 million for the Solar Energy Rebate Program to provide rebates to homeowners and commercial business owners for the purchase and installation of solar energy systems.
- \$15 million for the Water Restoration Action Plan to restore, protect and sustain water resources in the Southern Water Use Caution Area.
- \$50 million for Everglades restoration to continue the state’s partnership with the federal government to restore America’s River of Grass.
- \$300 million for Florida Forever to continue acquisition of land vital to the preservation and conservation of natural resources.

GOVERNOR RECEIVES ENERGY BILL

On June 18, Governor Charlie Crist was presented with twenty-nine bills, including **HB 7135 Relating to Energy**. Governor Crist must

act on these bills by July 3, 2008. There is wide speculation that he will sign the bill at the Governors’ Serve to Preserve Conference 2008 in Miami on June 25–26.

We will keep you posted as information becomes available.

FEDERAL TAX CREDIT UPDATE

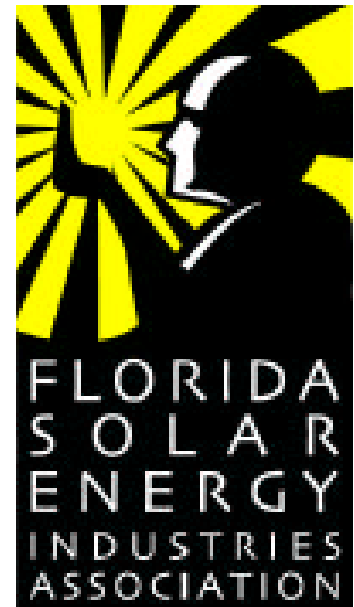
On June 17, 2008, the Senate failed on a cloture motion to proceed to H.R. 6049, the Energy Independence and Tax Relief Act by vote of 52–44 (vote required 60 supporting Senators). Republicans who voted for cloture were Coleman, Collins, Corker, Smith and Snowe. Majority Leader Harry Reid voted ‘No’ to retain procedural control and immediately filed for cloture which allowed him to bring the vote up again in 30 hours.

SEIA Statement on H.R. 6049, the Energy Independence and Tax Relief Act

Statement by SEIA president Rhone Resch following the Senate’s failure to end the filibuster of H.R. 6049, the Energy Independence and Tax Relief Act, which would extend the solar investment tax credit (ITC) for eight years. The motion failed 52 – 44 (on a cloture motion requiring support of 60 Senators).

“I am deeply disappointed that the Senate has once again failed to reach a bipartisan consensus that would allow this important legislation to move forward. Not extending the solar tax credits is an enormous tax increase that will cost America tens of thousands of jobs. If the Senate is unable to act – and the solar tax credits are allowed to expire – it will result in the loss of billions of dollars in new investments in solar. ”

“Time is running out. I strongly urge the Senate to reach a bipartisan consensus and pass this legislation, now.”



Industry News is published quarterly by the Florida Solar Energy Industries Association (FlaSEIA). Ideas, opinions and views expressed herein are not necessarily those of FlaSEIA.

ECLB Studies Solar Contracting

On May 21, 2008, the Electrical Contractors Licensing Board (ECLB) held a meeting with interested parties to discuss the current status of the solar industry and the permitting, licensing and inspection of solar systems. Jackie Watts, certified air conditioning contractor represented the Construction Industry Licensing Board (CILB) at this meeting. Ms. Watts also holds a plumbing and mechanical contractors license. FlaSEIA was represented by Dave Bessette, Bob Zrallack, Bill Gallagher, Wayne Wallace and Colleen Kettles.

The meeting included a historical overview and current status of the solar industry which was prepared by Colleen Kettles. The group also reviewed the current solar license (CV) as regulated by the CILB as well as the EC license as regulated by the ECLB. Much time was spent discussing the permitting and inspection issues. There was a discussion on the possibility of drafting a frequently asked questions on solar contracting which could be posted on the ECLB and CILB websites and at the Department's customer contact center.

The Department is currently reviewing the reference material utilized on the solar exam as well as revising the exam to place greater emphasis on PV.

OSHA Offers Advice on Working in Summer Heat

Summer officially began on June 20, but hot weather is already upon us in many areas of the country. During this time of year, it is especially important to pay attention to heat stress and other dangers posed by the summer sun. OSHA reminds readers of its free downloadable resources, such as the *Heat Stress QuickCard*, which can be found in English at www.osha.gov/Publications/osh3154.pdf or Spanish at www.osha.gov/Publications/osh3155.pdf, that employees can use to reduce the risk of health ailments from working in hot temperatures. Also, OSHA's Working Outdoors in Warm Climates fact sheet, which can be found at www.osha.gov/OshDoc/data/Hurricane_Facts/working_outdoors.pdf, features more information on heat stress and other summer-weather hazards.

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WELCOME NEW MEMBERS

F laSEIA extends a hearty welcome to the following new members who have joined the association from April 1, 2008 through June 20, 2008. We thank them for joining our association and look forward to their participation in helping this association achieve its goals.

Contractor

Abundant Energy, Inc.
William Hoysradt
15074 Park of Commerce Boulevard, #11
Jupiter, FL 33478
Phone: 800/748-3202
Fax: 561/744-3026
E-mail: info@abundantenergy.com
Website: www.abundantenergy.com
License Number: CW C041508
Counties Served: Broward, Martin, Palm Beach and St. Lucie

Advanced Pool Heating, Inc.
Ben Adams
108 Commerce South East, #105
Lake Mary, FL 32746
Phone: 407/268-9180,
877/503-HEAT
Fax: 407/268-9787
E-mail: ben@advancedpoolheating.com
Website: www.advancedpoolheating.com
License Number: CF C027524
Counties Served: Statewide

All Phase Electric Service of Florida, Inc.
Dominic Pipia
200 Center Road
Fort Myers, FL 33907
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Fax: 239/939-5093
E-mail: ampman@earthlink.net
Website: www.allphase-electric.com
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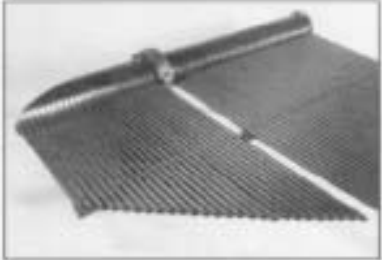
October 14-15, 2008
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June 16-17, 2009

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American Solar Energy, LLC
Labron Taylor, Jr.
5109 Meadows End
Lakeland, FL 33810
Phone: 863/859-7800
Fax: 863/816-5426
E-mail:

solarchief@tampabay.rr.com
Website:
www.americansolarenergyllc.com
License Number: CV C056667
Counties Served: Hillsborough,
Orange, Osceola and Polk

Central Florida Solar, Inc.
William Park
6103 Linneal Beach Drive
Apopka, FL 32703
Phone: 407/947-9640
Fax: 407/445-1292
E-mail: bill@cflsolar.com
Website: www.cflsolar.com
License Number: CV C056645
Counties Served: Orange, Osceola,
Seminole and Volusia

Florida Solar Services, LLC
Gary White
4195 Creekbluff Drive
St. Augustine, FL 32086
Phone: 904/794-2559
Fax: 904/797-7114
E-mail: white1223@bellsouth.net
Website:
www.floridasolarservices.com
License Number: CV C56696
Counties Served: Bradford, Clay,
Duval, St. Johns and Taylor

Nettles Electric, Inc.
Monika Nettles
2367 Bent Tree Road, Unit 2324
Palm Harbor, FL 34683
Phone: 727/947-3110
Fax: 727/935-4702
E-mail:
monika@nettleselectric.com
Website: www.nettleselectric.com
License Number: ER 13012496
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- Carl Moody
- 1682 North Harbor City Boulevard
- Melbourne, FL 32935
- Phone: 321/253-3232
- Fax: 321/253-3988
- E-mail: solarsunny@earthlink.net
- License Number: CV C56702
- Counties Served: Brevard, Indian River, Orange and Volusia

- The Solar Guys, Inc.
- Sean Gardner
- 2303 Town Street
- Pensacola, FL 32505
- Phone: 850/439-0035
- Fax: 850/439-9941
- E-mail: solarguyinc@cox.net
- Website: www.solarguysinc.com
- License Number: CV C56688
- Counties Served: Bay, Escambia, Okaloosa, Santa Rosa, Walton and Southern Alabama

- **Distributor**
- Networking Technology and Eco Solar Technology
- David Jolicoeur
- 3123 Groveland Drive
- Orange Park, FL 32065
- Phone: 904/219-0807
- E-mail: david.jolicoeur@iloveitsolar.com or sales@iloveitsolar.com
- Website: www.iloveitsolar.com

- **Retailer**
- Alternative Energy Services, Inc.
- Kathy Lindsay
- 6712 Visalia Place
- Tallahassee, FL 32317
- Phone: 850/545-6784
- Fax: 850/224-7206
- E-mail: kathy@altenergyservices.com
- Website: www.altenergyservices.com

- **Consultant/Engineer/Designer**
- Sunshine State Solar Energy, Inc.
- Lori Bradford
- 13750 West Colonial Drive, Suite 350-203
- Winter Garden, FL 34787
- Phone: 321/297-8681
- E-mail: sales@sunshinestatesolarenergy.com
- Website: www.sunshinestatesolarenergy.com

- **Associate**
- PRIDE Enterprises
- Jack Edgemon
- 12425 28th Street North
- St. Petersburg, FL 33716
- Phone: 727/556-3304
- FAX: 727/570-3366
- E-mail: jgay@pride-enterprises.org
- Website: www.pride-enterprises.org

- John Burges
- 1990 Main Street
- Sarasota, FL 34236
- Phone: 917/743-9416
- E-mail: burgesjohn@yahoo.com

- **Patron**
- John Kramer
- Orlando, FL

- Steve McCarney
- Sanibel, FL

Initiative:

FlaSEIA wishes to thank the following companies for their financial commitment to FlaSEIA and the Florida solar energy industry as participants in the Florida Manufacturers' Initiative (FMI) program.

DHW COLLECTORS

AET d/b/a Thermafin Manufacturing
SunEarth, Inc.
Thermal Conversion Technology, Inc.

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Horizon:

2008

Southeast Building Conference
Orange County Convention Center, Orlando, FL
July 31 – August 2

FlaSEIA Board of Director's Meeting
Longwood, Florida
August 28

Solar Power 2008
San Diego, CA
October 13-14

FlaSEIA Board of Director's, Annual Meeting & Auction
November (TBA)

For additional information on the above meetings and/
or events, please contact the FlaSEIA office at
(407) 339-2010.

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