



INDUSTRY NEWS

2004 LEGISLATIVE SESSION UPDATE

Although this session did not bring any new fortune to the solar industry, several bills made it to the final stage of the game. On the positive side, issues have been known to take many years to pass after coming out of the gates with fresh ideas. Another comforting aspect of this session is that we did everything within our power to usher these bills to the Governor's desk; however, there were powers beyond our control. It is unfortunate that political bickering stopped many good bills from being sent to the Governor. During the summer and fall, FlaSEIA will be working with various legislators and committees to beef up the language in some of the bills from this past session. During this time, we encourage you to express your ideas and possibly incorporate them in some of next year's bills.

Despite a rather slow session for the solar industry, one bill finally made its way to the Governor's desk. HB 1857, the class two transfer of the Energy Office from the Department of Community Affairs (DCA) to the Department of Environmental Protection (DEP), was approved by the Governor on May 24, 2004 and is now referred to as Chapter Law 2004-243, Laws of Florida. The effective date of the bill is July 1, 2004. This bill is a step in the right direction for FlaSEIA because it opens the door for more flexibility in power over policy choices for DEP. We can only hope that this transfer will allow the solar industry to obtain a victory during next year's session.

Senator Mike Bennett (R –

Bradenton) passed **SB 1899**, a glitch bill to the Construction Defects bill which the legislature approved last year. The bill makes several changes to Chapter 558, F.S., that, while maintaining the integrity of the notice and opportunity to cure requirements, make the procedures more equitable and manageable for the parties involved. Time frames for a claimant to provide notice, a contractor's response to that notice, acceptance or rejection of offers are modified to fix time requirements in current law. A dual-track for time requirements are established—different time frames for: 1) single-family residence, manufactured or modular home, duplex, triplex, or quadruplex; and 2) an association of one or more units in a multifamily residential building. The bill also eliminates the "deemed to accept" provision as applied to the property owner who does not respond to an offer to cure and instead provides for a mandatory procedural acceptance or rejection by a claimant of the contractor's offer.

The language that was placed in your contract last year must be changed to the following language, exactly as written, and placed in your contract effective July 1, 2004:

CHAPTER 558 NOTICE OF CLAIM
CHAPTER 558, FLORIDA STATUTES CONTAINS IMPORTANT REQUIREMENTS YOU MUST FOLLOW BEFORE YOU MAY BRING ANY LEGAL ACTION FOR AN

(Continued on Page 3)

- **PRESIDENT'S MESSAGE**
- **PAGE 2**
- **SEIA UPDATE**
- **PAGE 2**
- **PLACING INFORMATION IN YOUR CUSTOMER'S HANDS**
- **PAGE 5**
- **FRONT PORCH SUNSHINE UPDATE**
- **PAGE 6**
- **SUNSMART SCHOOL UPDATE**
- **PAGE 8**
- **SEBC**
- **PAGE 9**
- **CHANGE TO CERTIFIED LISTING OF SOLAR ENERGY SYSTEMS**
- **PAGE 10**
- **EARTH DAY**
- **PAGE 10**
- **FMI PARTICIPANTS**
- **PAGE 11**
- **ON THE HORIZON**
- **PAGE 12**

Contents

Message:

2



DAVE BESSETTE
FLASEIA PRESIDENT

Continuing Education is a requirement that all contractors must maintain. For the most part, the Florida Solar Energy Center (FSEC) was the organization that sponsored our core courses. Well, times have changed, and we are in the process of sponsoring our own.

Recently, Colleen Kettles, Bob Zrallack and I have taken on the task of reviewing all of the continuing education courses that our Industry has provided. Thus far, we realize that our continuing education courses must be expanded and updated especially in respect to the new Florida Building Code. Additionally, we feel that we need to create new courses that will educate the professionals that will help expand our industry such as real estate sales people, lenders, property appraisers, architects and building officials.

This is an arduous task. I am asking any member that would like to participate to please contact us.

We are coming to the end of the Florida sales tax exemption next year. We need to gather as much energy and money to keep this valuable sales tool. I would suggest contacting your local legislator, and let them know how important this is to your business. Let's not lose our focus.

We can accomplish our goals if we all take ownership in the vitality of FlaSEIA. Are you doing your part?

Sincerely,

Dave Bessette
FlaSEIA President

Executive Director of SEIA. In his own words, "It has been a real privilege to work for SEIA over the past few years; my interactions with all of you have been professionally fulfilling and personally delightful, and I share in your justified pride and personal investment in the solar energy field. I hope to maintain contact in the future, as I will be remaining with the industry, (albeit in a place with a lot more sun.)"

The SEIA Board has begun the process of selecting a replacement, with hopes of seamlessly continuing SEIA's policy agenda, the development of a significant national trade show, and the pending merger with the Solar Electric Power Association. The rest of SEIA's staff will remain unchanged for the moment. Best of luck to Glenn!

SEIA Action Opportunity

Several weeks ago, the Senate passed the tax section of the Energy Bill as part of the FSC / ETI "JOBS" legislation. However, the House version of the legislation did not include equivalent energy provisions.

No matter what, the House will have to deal with these provisions in conference with the Senate, but our position will be much stronger if they are attached to the same bill now that it is out of committee; in any case, we must make it clear to our Representatives that we are watching and we care about these tax provisions; otherwise, we are unlikely to see them pass in any form.

YOUR LETTERS ARE CRITICAL on this issue; please visit http://www.seia.org/get_involved/actions/index.asp to write in and keep the heat on as this bill moves to the floor. Again, this bill contains a first-in-a-generation 15% tax credit for residential photovoltaics and water heating alike, as well as an extension of the Section 45 Production Tax Credit for large solar plants.

SEIA UPDATE

Glenn Hamer Resigns as SEIA Executive Director

Glenn Hamer has resigned as

2003/2004 EXECUTIVE COMMITTEE & BOARD OF DIRECTORS

PRESIDENT	2003 – 2005	2002 – 2004
Dave Bessette Allsolar Service Company, Inc.	Dillon Daniels Solar Source	David Bessette Allsolar Service Company, Inc.
1st VICE PRESIDENT Tom Harriman Harrimans, Inc.	Victor Eyal Heliocol U.S.A., Inc.	Dr. Charles Cromer Florida Solar Energy Center
2nd VICE PRESIDENT Bob Zrallack Solar Energy Systems	Steve K. Gorman Thermal Conversion Technologies	Pete DeNapoli Shell Solar Industries
SECRETARY Colleen Kettles Florida Solar Energy Research & Education Foundation	Tom Harriman Harrimans, Inc.	Tom Lane Energy Conservation Services of North Florida
TREASURER R.W. Schabes The LeverEdge	R.W. Schabes The LeverEdge	Bob Zrallack Solar Energy Systems
IMMEDIATE PAST PRESIDENT Pete DeNapoli Shell Solar Industries		

(2004 Legislative Update
Continued from Page 1)

ALLEGED CONSTRUCTION DEFECT IN YOUR HOME. SIXTY DAYS BEFORE YOU BRING ANY LEGAL ACTION, YOU MUST DELIVER TO THE OTHER PARTY TO THIS CONTRACT A WRITTEN NOTICE REFERRING TO CHAPTER 558 OF ANY CONSTRUCTION CONDITIONS YOU ALLEGE ARE DEFECTIVE AND PROVIDE SUCH PERSON THE OPPORTUNITY TO INSPECT THE ALLEGED CONSTRUCTION DEFECTS AND TO CONSIDER MAKING AN OFFER TO REPAIR OR PAY FOR THE ALLEGED CONSTRUCTION DEFECTS. YOU ARE NOT OBLIGATED TO ACCEPT ANY OFFER WHICH MAY BE MADE. THERE ARE STRICT DEADLINES AND PROCEDURES UNDER THIS FLORIDA LAW WHICH MUST BE MET AND FOLLOWED TO PROTECT YOUR INTERESTS.

The Governor approved the bill on June 18, 2004 which currently has not been assigned a Chapter Law, Laws of Florida, number.

The Department of Business and Professional Regulation (DBPR) was

real successful this year passing **SB 2132** and **SB 2026**. **SB 2132** will rename the Construction Industry Recovery Fund to the “Florida Homeowner’s Construction Industry Fund.” The bill limits the persons eligible to receive payments from the recovery fund to persons who have incurred damages resulting from certain violations of Chapter 489 by Division I contractors (General, Building or Residential) only. Currently a homeowner can recover from any contractor (Division I or II) regulated under Chapter 489. Under the current law, homeowners who build a swimming pool, install solar or reroof could access the fund. The bill also increases the cap for individual claims from \$25,000 to \$50,000 and increases the aggregate paid as the result of the actions of one contractor from \$250,000 to \$500,000. The Governor approved the bill on May 21, 2004 which is now referred to as Chapter Law 2004–84, Laws of Florida.

Currently as a Division II contractor, solar contractors are required to include in their contract a written

(Continued on Page 4)



Industry News is the official newsletter of the Florida Solar Energy Industries Association (FlaSEIA), a nonprofit, professional association of companies involved in the solar and energy conservation industries. Industry News is published four times per year and distributed to all member companies of FlaSEIA and a broad range of other interested parties.

(2004 Legislative Update Continued from Page 3)

statement explaining the homeowner's rights. The law takes affect July 1, 2004; however, the law does not clearly state when the Division II contractor can remove the current notice from their contracts. The reason is that the law states that the new claim payments take effect January 1, 2005 for contracts entered into after July 1, 2004. FlaSEIA has asked DBPR for a ruling on the notice requirement. We will advise you of their ruling when we receive it. Until that time, FlaSEIA recommends that you continue to include the current notice on all contracts. If you have any questions regarding the notice, please contact the FlaSEIA office at (407) 339-2010 or (800) 426-5899.

HB 1251, which contains comprehensive changes to the Florida Workers' Compensation Joint Underwriting Association (JUA), passed both the House and Senate unanimously and is on its way to the Governor's desk.

Last year, with the passage of the workers' compensation reform bill, **SB 50A**, the Legislature created subplan D within the JUA to provide coverage for small employers at an artificially capped rate of 25% above voluntary market premium. Because JUA was not collecting enough premium on these policies, primarily written within the construction industry, the JUA projected a current deficit of \$9 million, expected to reach \$36 million by the year's end within this subplan D.

The bill expresses intent that the plan's premium eventually reach a level of actuarial soundness to ensure that the plan is self-supporting.

The bill also eliminates the current subplan structure of the JUA and replaces it with a three-tier system. In addition to premium, each policyholder in the JUA, in any tier, will be required to pay a flat administrative fee of \$475 at the time they apply for coverage. This amount can be increased in the future based on the costs of administration and fraud prevention.

THIS IS NEWS!



ECOSUN collectors from Aquatherm Industries are the latest "State of the Art" development in solar pool heating.

Unique venting slots in the collector combine the strength of a full plate collector with the benefits of roof ventilation and reduced wind load.

With exclusive "fluting" design to provide more surface area, Ecosun is now the most powerful package in the business.

Find out how you can benefit from the Ecosun Advantage - Call Today

MADE IN USA

Ask about our **MASTER DEALER PROGRAMS**

800-535-6307



SUN EARTH INC.
Quality Solar Energy Products

Protecting Our Environment Since 1978

Empire & Imperial Liquid Flat Plate Collectors
CopperHeart Intergral Collector Storage Systems
SunSiphon Closed & Open Loop Thermosiphon Systems
SunBurst Standard & Custom Absorber Plates
Oasis All Copper Pool Plates
"Solar Strut" Mounting Systems & Hardware
 Complete Packaged System and Component
 Distribution Services For International Markets

Please Direct All Dealer and Sales Inquiries to
sunearth@lava.net

SunEarth, Inc.
 4315 Santa Ana Street, Ontario, California 91761
 (909) 605-5610, FAX (909) 605-5613

PLACING INFORMATION IN YOUR CUSTOMER'S HANDS

By – DERRICK RICHARDSON

APRIL – JUNE 2004

5

The Division of Workers' Compensation has made great strides to develop new and innovative ways to keep its stakeholders informed and educated about the workers' compensation system. The division has devised a number of easy-to-use databases that will do just that. Whether you want to know about employer insurance coverage or exemption information or you need information about a particular injury, or you need statistics about lost-time injuries, there is a database to meet your needs. Here are a list of databases that you can access from the division's website, www.fldfs.com.

Claims Administrator/Claims Handler Database – http://www.fldfs.com/WCAPPS/Carrier/Car_Srch10.asp – This database contains current address and contact information for those claims administrators, self-insurers, and third party administrators approved to handle workers' compensation claims of injured employees in the State of Florida.

Proof of Coverage Database (Compliance) – http://www.fldfs.com/WCAPPS/Compliance_POC/wPages/query.asp – The Compliance Database provides information regarding workers' compensation coverage and exemptions from workers' compensation.

Construction Policy Tracking Database – <http://www.fldfs.com/WCAPPS/Contractor/logon.asp> – The Construction Policy Tracking Database provides information to contractors regarding the coverage status of the contractors they use. This easy-to-use system will send contractors automatic electronic notification of any changes to their contractor's coverage status. The only action required of the contractor is to register and list the contractors for whom they would like to receive coverage notification. At

the end of February, 2,022 individuals were tracking 7,447 subcontractors.

Provider Databases – <http://www.fldfs.com/WCAPPS/Provider/Index.asp> – Daily updates of these databases offer the most current listing of AHCA's medical provider lists (HCP's and EMA's), and The Bureau of Rehabilitation and Reemployment Service's, approved companies, facilities or providers that treat or provide vocational rehabilitation services to injured employees.

Statistical Reports Based on Claims Data – http://www.fldfs.com/WCAPPS/Claims_Research/Stats_Search.asp – The user can generate statistical reports from the most recent end-of-month claims file. Records may be selected by county, year of injury, nature of injury, or other claim characteristics. Reports consist of aggregated data by year of injury for: the number of injuries, total benefits (including indemnity, medical, and settlement payments), and average benefits for each category.

Policy Expiration Report – <http://www.fldfs.com/WCAPPS/ExpiringPolicy/ExpiringSearch.asp> – This search page will produce a downloadable list of employers in the state of Florida whose workers' compensation insurance policies are due to expire within the month and year selected.

Finally, the division has created an E-Alert notification system. Individuals who are interested in keeping abreast of all the division activities will find this notification system extremely valuable.

Simply go to the division's website, click on the E-Alert system icon, and input your e-mail address. The division will then automatically e-mail about our activities.



Industry News is published quarterly by the Florida Solar Energy Industries Association (FlaSEIA). Ideas, opinions and views expressed herein are not necessarily those of FlaSEIA.

FRONT PORCH SUNSHINE UPDATE

Frenchtown – Tallahassee

Governor Jeb Bush is putting Florida’s sunshine to work to conserve energy and reduce electricity bills. Florida is providing solar water heaters to seven households in the Tallahassee Frenchtown Front Porch Community — part of 150 that are being delivered to residents in underserved communities throughout the state. Through Front Porch Sunshine, Florida is first in the nation to install solar energy technology in weatherized, low-income homes.

“Energy conservation protects the environment and saves money,” said Governor Bush. “Extending the environmental and economic benefits of conservation to Florida’s neediest citizens improves our quality of life and strengthens our communities.”

The reliable, low-maintenance solar systems use the sun’s energy, instead of electricity, to heat water. A solar collector installed on the roof holds water that is heated by the sun. A traditional water heater serves as a backup supply of hot water on overcast or rainy days.

“Harnessing the power of the sun is clean, free and expands energy savings to Florida’s underserved communities,” said Department of Environmental Protection (DEP) Secretary Colleen M. Castille. “By providing weatherization and energy-saving opportunities to our residents, families that need it most are able to minimize their energy bills and dedicate their financial resources to other important items in their monthly budgets.”

The solar water heater dedication is just one event taking place during National Community Development week, April 12–16, 2004. This national celebration highlights the efforts of those agencies and

organizations dedicated to helping communities meet their most critical needs. Through the efforts of the Governor’s Front Porch Initiative, Department of Community Affairs (DCA) and DEP, Front Porch residents are simultaneously saving energy and money.

“The solar water heater program is a perfect compliment to the Front Porch Florida Initiative,” said DCA Secretary Thaddeus Cohen. “These dynamic neighborhoods have continued their legacy of promoting economic revitalization and community education while embracing this environmentally friendly technology.”

Governor Bush launched Front Porch Florida in 1999 to revitalize low-income neighborhoods. State agencies are assisting 20 designated neighborhoods with community-driven initiatives for economic growth, education and environmental preservation. Recently, the Florida Energy Office, Florida Solar Energy Center and Florida Solar Energy Research & Education Foundation established a partnership with Front Porch Florida to improve the energy efficiency of homes within designated communities.

“I am thrilled the Frenchtown Front Porch community will benefit from this groundbreaking program,” said Patricia West, Director of Florida’s Office of Urban Opportunity. “Bringing the power of solar energy to our communities is a wonderful way for residents to take advantage of the successful collaboration between the Department of Community Affairs, Department of Environmental Protection, Florida Solar Energy Research & Education Foundation and community partners.”

Gifford – Vero Beach

As Florida celebrates Clean Air

SUNSMART SCHOOL UPDATE

Lyman High School

The Florida Department of Environmental Protection, Progress Energy, the Florida Solar Energy Center and Seminole County Schools powered up a newly installed solar electric system at Lyman High School recently.

Lyman joins 28 schools across the state that are using solar power to light up classrooms under Florida's SunSmart Schools Program. The program uses state funding and private partnerships to provide clean energy and science education.

Allan Bedwell, DEP deputy secretary for regulatory programs and energy, says the solar technology "protects our environment and quality of life while also providing an unparalleled educational opportunity for students."

Lyman is the 26th school to receive the installation. The high school is the home for the Institute of Engineering, a pre-engineering curriculum that emphasizes mathematics and science.

Including Lyman's system, solar power generates 112,520 watts of electricity in Florida schools and returns excess energy to the local power grid, according to the Florida Department of Protection. The energy generated by a solar unit does not create noise or pollution.

Additionally, the system allows students to learn more about solar power and its

advantages.

Lakewood High School

Lakewood is the first school in the Tampa Bay area to have a solar energy electric system installed as part of a new program sponsored by the state, Progress Energy and the Florida Solar Energy Center in Cocoa.

On a sunny day, the solar-panel system on the roof of the school can produce about 4 kilowatts of electricity, less than 1 percent of the demands on a typical school day.

Unused electricity generated at Lakewood, primarily when the school is closed, will be returned to the local power grid, saving the school money on its electric bill.

Savings should be about \$500 per year, said Bob Godfrey, energy manager for Pinellas County schools. Lakewood High spends about

(Continued on Page 9)

State Certified Solar Exam

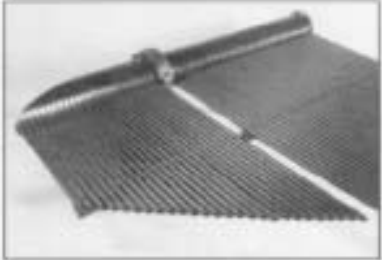
October 12-13, 2004
February 15-16, 2005
June 21-22, 2005

Applications may be obtained by logging on to www.proftesting.com

HELIOCOL
SOLAR POOL HEATING. ENGINEERED FOR LIFE.

The design innovator of the Solar Pool Heating Industry
now features
HELIOCOL GOLD
A marvel of simplicity & durability

Exclusive Freeze, Panel, Parts & Labor Warranty for the ultimate in Peace of Mind



13620 49th Street North • Clearwater, Florida 33762
Tel. 727-572-6655 • FAX 727-572-7922
<http://www.heliocol.com>



As in past years, FlaSEIA has secured prime exhibit space at the Southeast Building Conference (SEBC) being held August 5–7, 2004 at the Orange County Convention Center in Orlando, Florida.

For companies who do not need a 10' x 10' booth space but want to participate in the SEBC trade show, FlaSEIA is selling 1' x 1' spaces on a table at \$200.00 per space in the FlaSEIA booth. Payment must be submitted to the FlaSEIA office not later than July 16, 2004.

FlaSEIA would like to thank the following companies who have committed to securing a 1' x 1' space on a table:

- Allsolar Service Company, Inc.
- Harrimans, Inc.
- Heliocol – United Marketing Associates, Inc.
- Solar Energy Systems
- Solar Source

Imagine the benefits of tapping into the marketing power of the largest building industry trade show in the Southeast. The SEBC attracts over

10,000 qualified purchasers in the residential construction industry, including builders, remodelers, developers, architects, designers, and other housing professionals from **12 Southeastern states**. With over **800 exhibits** all under one roof for a one-stop shopping spree of the latest in new-generation products and services, the SEBC is geared to **help you increase sales**. This is your opportunity to **reach new customers, reinforce existing customer relationships, build brand awareness, and increase customer loyalty**.

If you need more information on SEBC, please feel free to visit their website at www.sebcshow.com.

If you have any questions, need additional information or the Exhibitor Registration Form, please do not hesitate to contact the FlaSEIA office at (407) 339-2010.

Please mark your calendar with the future SEBC trade show dates:

July 14–16, 2005
August 3–5, 2006

(SunSmart School Update
Continued from Page 8)

\$15,000 annually on electricity, he said.

Twenty-nine state schools were chosen to participate in the program, including Nature Coast Technical High School in Brooksville and Walker Middle School in Odessa, which is to have its solar energy system installed by the end of the school year.

Walker Middle School

The Department of Environmental Protection, together with Tampa Electric Co. and the Hillsborough County School Board installed a

solar electric system at Walker Middle School in Odessa on May 7.

The solar electric system is a part of Florida's SunSmart Schools Program, which is installing 29 solar electric systems in schools throughout the state. The program combines state funding with private partnerships to provide clean energy and science education.

The solar electric system is a part of Florida's SunSmart Schools Program, which is installing 29 solar electric systems in schools throughout the state. The program combines state funding with private partnerships to provide clean energy and science education.

CHANGE TO CERTIFIED LISTING OF SOLAR ENERGY SYSTEMS

Beginning July 1, 1997, solar energy systems, or any component thereof, became exempt from sales and use tax. This exemption was initially mandated to be repealed July 1, 2002, but the repeal date has been extended to July 1, 2005.

The term “solar energy system” means the equipment and requisite hardware that provide and are used for collecting, transferring, converting, storing, or using incidental solar energy for water heating, space heating and cooling, or other applications that would otherwise require the use of a conventional source of energy such as petroleum products, natural gas, manufactured gas, or electricity. As provided for by statute, the Florida Solar Energy Center from time to time certifies to the Department of Revenue a list of equipment and requisite hardware considered to be a solar energy system or a component thereof. In its most recent certification to the Department, the Florida Solar Energy Center has amended the list to include a solar photovoltaic-powered attic fan ventilation system.

Sellers of solar energy systems or components thereof are required to document exempt sales.

This document is intended to alert you to the requirements contained in Florida laws and administrative rules. It does not by its own effect create rights or require compliance.

For forms and other information, visit www.myflorida.com/dor. Or call Taxpayer Services, Monday through Friday, 8:00 a.m., to 7:00 p.m., ET, at (800) 352-3671 (for Florida residents only), or (850) 488-6800

Hearing- or speech-impaired persons should call the TDD at (800) 367-8331 or (850) 922-1115.

For a detailed written response to your questions, write the Florida Department of Revenue, Taxpayer Services, 1379 Blountstown Highway, Tallahassee, FL 32304–2716.

To receive a fax copy of a form, call (850) 922–3676 from your fax machine telephone.

EARTH DAY



L to R: R. Bruce Kershner, FlaSEIA Executive Director, and Dr. Charles Cromer, Florida Solar Energy Center, participate in Earth Day.

April 22, 2004 was Earth Day this year at the capitol, and it brought children from all over the state to join in on an educational morning which stressed ways for humans and the environment to live together longer. Some of the issues at hand were recycling, cars which ran on French fry grease and solar energy. In fact, FlaSEIA would like to thank Charlie Cromer from the Florida Solar Energy Center for bringing huge solar panels from Cocoa Beach to Tallahassee. The solar panel was used to power fans, a computer and we even made solar powered smoothies (these were a big hit with the children). Allan Bedwell, Deputy Secretary, and Alexander Mack, Operations Manager, of the Florida Energy Office spoke to the children on various environmental issues. Overall it was an educational lesson not to be forgotten by these children.

Initiative:

laSEIA wishes to thank the following companies for their financial commitment to FlaSEIA and the Florida solar energy industry as participants in the Florida Manufacturers' Initiative (FMI) program.

DHW COLLECTORS

SunEarth, Inc.
Thermal Conversation Technology, Inc.

POOL COLLECTORS

Aquatherm Industries, Inc.
FAFCO, Inc.
Heliocol USA, Inc.

PUMPS AND CONTROLS

Ivan Labs, Inc.

You can best show your appreciation by buying products from these manufacturers and by urging unlisted manufacturers to participate in the FMI program.

**THERE'S ONE
SOLAR
LEADER**

FAFCO

- The oldest U.S. manufacturer of solar pool heating panels
- The only manufacturer with 1,000,000 panels installed
- The industry innovator with over 20 patents
- The highest rated solar panel

**CALL NOW FOR MORE INFORMATION
(650) 363-2690**

IF YOU'VE DECIDED TO SERVICE THE FLORIDA RESIDENTIAL CONSTRUCTION MARKET, CALL US...



...TO FIND OUT WHY MORE FLORIDA HOME BUILDERS CHOOSE THE *PROGRESSIVE TUBE PASSIVE SOLAR WATER HEATER* THAN ALL OTHER TYPES COMBINED.

Thermal Conversation Technology, Inc.
101 Copeland Street
Jacksonville, Florida 32204
(904) 358-3720



Horizon:

12

Southeast Building Conference Trade Show
August 5–7, 2004
Orange County Convention Center
Orlando, Florida

FlaSEIA Board of Director's Meeting
August 6, 2004
Orange County Convention Center
Orlando, Florida

FlaSEIA Board of Director's Meeting/Annual Meeting/Auction
October 2004
Orlando, Florida

FlaSEIA Board of Director's Meeting/Legislative Dinner
March 23 – 24, 2005
Tallahassee, Florida

Southeast Building Conference Trade Show
July 14–16, 2005
Orange County Convention Center
Orlando, Florida

For additional information on the above meetings and/or events, please contact the FlaSEIA office at (407) 339–2010.



231 West Bay Avenue
Longwood, FL 32750-4125
Phone: (407) 339–2010
FAX: (407) 260–1582
Website: www.FlaSEIA.org